



**SGS Mid-West Seed Services Inc.** (SGS MWSS) is a member of the Swiss based SGS Group, the world's largest independent inspection, testing, verification and certification company. The SGS Group employs over 45,000 people in 140 countries around the world, and is recognized as the global benchmark for quality and integrity. SGS operates a network of approximately 1,000 offices and laboratories and is the clear leader in providing quality control and related services to a large variety of business sectors. We encourage you to visit [www.sgs.com](http://www.sgs.com) to learn more about the Group, and about SGS North America.

Part of our broader Agricultural Services Division, SGS MWSS conducts laboratory tests on seed samples for over 1,500 customers around the world and provides real-time results via an interactive website. We are currently seeking a talented, driven **seed laboratory manager** to join our team in Winnipeg, Manitoba, Canada.

This is an excellent opportunity to join a global leader and contribute and grow your talents!

#### **YOUR ROLES:**

- Conduct seed analysis testing on submitted samples and manage daily operations of laboratory.
- Train technologists on SGS standard operating procedures, AOSA, ISTA and Canadian testing methodologies.
- Verify work of technologists, check questionable/problem samples, and confer with administration as needed.
- Solve problems, implement preventative practices and monitor laboratory supply inventories.
- Promote, grow and market laboratory testing services to Seedsmen in Manitoba and the Western Provinces of Canada. Communicate with clients concerning test results, answer questions and diagnose causes of seed quality problems.
- Attend regional seed industry meetings, demonstrate services, schedule meetings and develop testing contracts with seedsmen.

#### **YOUR PROFILE:**

- You must be a Senior Analyst or a Registered Seed Technologist (RST) and experienced with Canadian Methods and Procedure for seed testing and the Canadian grading system.
- A Bachelor of Science degree in Agriculture or Biological Sciences is desired.
- You must be a self starter, with desire to build and manage a laboratory testing service, market laboratory services to potential clients and secure testing contracts.
- You must be customer service focused.
- You are an analytic problem solver with excellent organization and planning skills, and are able to manage multiple projects within critical timeframes.
- Good communications skills.
- Enthusiastic individual who enjoys innovation and challenge.

We offer a competitive salary and excellent benefits package in a progressive environment where continued learning and professional development are encouraged.

Qualified applicants should respond to this opportunity by forwarding their resume, which **must include cover letter detailing career aspirations and salary history** in MS Word format to [Danita.Duffy@sgs.com](mailto:Danita.Duffy@sgs.com). Please input Winnipeg Seed Laboratory Manager in subject line.

An equal opportunity employer (M/F/D/V)

Please visit [www.sgs.com](http://www.sgs.com) for more information and background of our company.