

Seed Company Managing Director

Location: Morden Manitoba / Winkler Manitoba area

Our client, is a Canadian-based, independent seed variety research firm. They have a long standing exclusive relationship with a European seed company that is the market leader for Canola varieties and hybrids grown in Europe today. Our client has 15 years of canola variety development experience, and is a germplasm supplier of highest regard to many of the well-known seed companies in Canada and the USA. The founder of the company is planning to retire and a Managing Director is required to run the company. This is an opportunity to truly manage an established business, without the need to buy, or build from scratch.

As the Managing Director your duties will fall into three broad categories. Firstly you will be the key contact with seed industry stakeholders, (suppliers, customers, distributors, public institutions, regulatory, universities, etc.) Secondly, you will be the business development leader as you foster relationships and identify opportunities for growth. And thirdly, you will be the General Manager, directing your staff, managing the money, and overseeing operations at a high level. Seed multiplication and inventory management is an integral part of the operation.

To be considered for this position you absolutely must have Seed industry experience, (the more the better). As a technical minimum you must understand the seed research and regulatory process. As a business minimum you must understand how varieties are registered and commercialized in Canada and the USA. We will be looking for the ability to assess the market, spot opportunities, foster relationships and create efficient distribution for Canola hybrids being developed. A Masters level degree or PhD. is an asset.

Visit www.mordenmb.com to see the Morden town video and learn the top 10 reasons to move there. Check out Winkler at www.cityofwinkler.ca.

Steve Peddie is heading up this talent search, so please call him for a more thorough description of this position and the skill set we are searching for. If you are interested, don't wait. We will fill the position when a suitable candidate is found, (and that may be before this posting expires). We will accept applications until the position is filled.

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The Premier Recruitment Firm in the Agriculture Industry
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